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SMALL BUSINESS ASSISTANCE GRANT APPLICATION



Kanawha County Commission

407 Virginia Street East
Charleston, WV 25301

For more information call 304-357-0101

I. APPLICANT INFORMATION

Applicant:

Name: John J. Escano

Address: 3205 Virginia Ave SE

City: Charleston State: WV Zip Code: 25304

Phone: 440 749-9452 Email: info@anexproviders.com

Individual Business Entity Non-profit

Business Information:

Name: AneX Providers, Corp.

Address: 3205 Virginia Ave SE

Type of Ownership:

Sole Proprietor Corporation LLC Nonprofit

Type of Business:

Retail Business Service Restaurant Manufacturing

Other: _____

Is your business registered with SAM.gov? Yes No

Provide a brief description of the business that is starting or expanding. Your attached business plan can more fully explain your products or services, so please be brief but informative.

AneX Providers, Corp. is healthcare's premier clinician led anesthesia staffing solutions company committed to shaping happier, more inclusive, and diverse teams. Our Solution is to connect providers on an independent contractor basis with facilities to give providers control over their work and facilities access to a diverse workforce. Our partnering facilities will benefit from our services by recruiting providers that feel empowered and committed to their work. We will improve provider happiness by focusing on wellness and committing to increase diversity, equity, and inclusion in anesthesia service lines. We are a start-up level business that is being mentored by the Future of Nursing WV program. We are a West Virginia pending corporation, for which we can show our filing paper work for. Because we plan to seek venture capital financing in the future, per the West Virginia based Country Roads Angel investment network website, we did position ourselves initially as a Delaware C-Corporation. We have since filed for WV foreign corporation status, however we do operate in West Virginia. We are a West Virginia born start-up. We are positioning our selves for large investment in order to operate in West Virginia, and grow in West Virginia.

1. How many employees does your small business employ? We will employ 3
2. In what industry is your small business? Staffing
3. Has your small business incurred costs for COVID-19 mitigation and prevention measures? If so, describe the costs, mitigation, and prevention measures:

While we recruit healthcare providers that take advantage of the use of personal protective equipment, we do not directly provide these measures. Our biggest cost was loss of time for our startup. Because we are a new start-up, COVID delayed our start-up due to a lack of access to mentorship resources and personnel.

4. How will you use the funds received from the Small Business Assistance program? (e.g., Will you hire new workers, provide on-the-job training, obtain technical assistance, support payroll, benefits, rent, utilities, or other operating costs?)

The intent of our company use of these funds is to cover the costs of legal structure to support hiring of employees in the future. This will include an employee handbook and employment law services expenses. Additionally, we plan to utilize these funds to rent an office which would support the Kanawha County economy. We are seeking a coworking space to reduce initial office space expenditures. We also need to utilize some of these funds to support operational costs required to utilize the services of independent contractors.

5. Has your small business faced periods of closure as a result of the COVID-19 pandemic? If so, please describe.

We have not experienced a direct closure. We have experienced a delay in the opening of our business due to the pandemic as access to resources that support start-ups decreased, and the economy at large slowed/stopped.

6. Has your small business experienced loss of revenue or financial hardship as a result of the result of the COVID-19 pandemic? If so, please describe.

Our small business has experienced loss of revenue due to our delayed opening. A start-up with our ambition requires access to several resources that became unavailable during the pandemic. However, the need for our solution has significantly grown. Since reopening, state resources that support startups have become readily available. The pandemic has effectively delayed our opening, access to funding, and potentially delayed access to needed services during the pandemic.

6. Do you intend to use your small business assistance funds for capital expenditures? If so, what capital expenditures do you intend to make and what is your time for completion of capital expenditures?

No.

7. Are you requesting funds to open a startup business? If yes, did you lose expected startup capital or face other difficulties, cost increases, or delays due to the COVID-19 pandemic? Please describe fully.

Yes, we are a startup business requesting funds. The difficulties we faced were directly linked to access to resources that are primarily offered as in-person resources. This has made it challenging to find the resources that I have since enabled us to get to where we are today. For example, Future of Nursing West Virginia. Now that things have opened we can take advantage of in-person mentoring to help develop our idea. Our founder also had to spend more time at work in order to provide initial funds to get our company off the ground resulting in a cost of time. Additionally, the current CPI of around 8-9% has made monetary costs higher for our start-up. We need help with funding for legal counsel to position ourselves to employ individuals, work space acquisition, and to fund operational costs associated with attracting talent to Charleston, WV.

II. FINANCING NEEDS

Total Amount of Investment: 10,000

Total Amount of ARP Funding Request: 25,000

IV. NUMBER AND TYPE OF JOBS CREATED

Year One: 3

Type(s): Administrative Positions to support Growth

Year Two (projected): 5

Type(s): Human Resources support/Sales support

This application is being submitted with the information that is correct and complete, to the best understanding of the applicant.


Applicant Signature

8/1/2022
Date

Printed Name and Title: John Escano, President and CEO

ATTACHMENT: Your business plan MUST contain the following information:

- Description of the business and its goods and/or services
- Demand for proposed for goods or services
- Target market and marketing approaches
- Amount of funding required to capitalize the business and operate with adequate cash flow
- How the ARP funds will be used including a description of the work done or equipment purchased
- Three year operating pro forma

The ARP program requires the following information:

- Personal financial statement
- Personal or business tax return
- Building lease if applicable

HOW DO I SUBMIT MY APPLICATION?

Email the completed application to: kimmallory@Kanawha.us

Mail the completed application to:

Kanawha County Commission
Attention: Kim Mallory
PO Box 3627, Charleston, WV 25336

Submitted applications will be made publicly available and will be posted on the County's website.